



**The State Trading Corporation of India Limited  
Jawahar Vyapar Bhawan, Tolstoy Marg  
New Delhi-110 001**

**BRANCH OFFICE: "STATE TRADING CENTRE", 6th Floor, 7/A Nandini Layout,  
Bangalore – 560 096**

NOTICE No. STC/BNG/AC/EOI/2016-17/02 DATED 07.11.2016

Website: [www.stclimited.co.in](http://www.stclimited.co.in)

**THE STATE TRADING CORPORATION OF INDIA LTD. (A GOVERNMENT OF INDIA ENTERPRISE) JAWAHAR VYAPAR BHAVAN, TOLSTOY MARG, NEW DELHI – 110 001**

**BRANCH OFFICE: “STATE TRADING CENTRE”, 6th Floor, 7/A Nandini Layout, Bangalore – 560 096**

NOTICE No. STC/BNG/AC/EOI/2016-17/02 DATED 07.11.2016

Invitation for Expression of Interest (EOI) for Selection/Empanelment of Miller/Millers/Supplier of All varieties of Maize, DORB, Rise Polish, Common Salt, Calcite Powder, Maize Bran, Jowar, Wheat, Barley, Ragi, Broken Rice, Wheat Bran, Wheat Flakes, Gram Chuni, Tur Chuni, De-oiled Cakes, (i.e Rice Bran, Coconut, Palm Kernal Cake, Sunflower, Rapeseed, Cottonseed, Shea or any other de oiled cakes) to STC for Sale/deliveries to various State & Central Govt. agencies / Purchase Organizations and for export of Maize, De-oiled Cakes (i.e Rice Bran, Soyabean seeds, Palm Kernal, Sunflower any other de oiled cakes).

## **ABOUT US**

**THE STATE TRADING CORPORATION OF INDIA LTD. (STC)**, incorporated under the Companies Act, 1956 having its registered office at Jawahar Vyapar Bhawan, Tolstoy Marg, New Delhi – 110 001 and Branch office “STATE TRADING CENTRE”, 6th Floor, 7/A Nandini Layout, Bangalore – 560 096 is a Government of India Enterprise under the administrative control of Ministry of Commerce & Industry, Department of Commerce. STC is a Premier International Trading Organization of India with experience of handling International and Domestic Business for over six decades and has been handling domestic import and export of various kinds of products and commodities.

STC has a strong nation-wide presence with offices in all capital cities and covering most of the major port towns in India with deployment of highly skilled and experienced manpower across the country to provide quick and quality services to its clientele. During the year 2015-16 STC has achieved a turnover of approx. Rs.10,825 Crores.

## **INTRODUCTION AND SCOPE OF AGRO-COMMODITY FROM STC PERSPECTIVE.**

For supply of all varieties of Maize, DORB, Rice Polish, Common Salt, Calcite Powder, Maize Bran, Jowar, Wheat, Barley, Ragi, Broken Rice, Wheat Bran, Wheat Flakes, Gram Chuni, Tur Chuni, De-oiled Cakes, (i.e Rice Bran, Cocunut, Palm Kernal Cake, Sunflower, Rapeseed, Cottonseed, Shea or any other de oiled cakes) STC hereby invites Expression of Interest (EOI) from prospective Millers/Millers/Suppliers FOR EMPANELMENT as per following:

1. Details of items for which EOI is invited:

Supply of all varieties of Maize, DORB, Rice Polish, Common Salt, Calcite Powder, Maize Bran, Jowar, Wheat, Barley, Ragi, Broken Rice, Wheat Bran, Wheat Flakes, Gram Chuni, Tur Chuni, De-oiled Cakes, (i.e Rice Bran, Cocunut, Palm Kernal Cake, Sunflower, Rapeseed, Cottonseed, Shea or any other de oiled cakes).

Scope of work

- i. The Millers/Supplier shall accept all the terms and conditions of said Central / State Government Department/Purchase Organisation and in case of order shall, on a back to back basis, deliver the said products and commodities to the Customers in the manner required at the nominated end destination. The goods shall be packed as per the desired specifications of the purchasing authority for onward sale to respective Central/State Government Department/ Purchase organisation. In case the purchasing organization wants trading/distributorship license of branded items in the name/ favour of STC, the same should be issued /arranged by the Millers/Supplier. The Millers/Supplier shall furnish Interest free EMD/Bid bond and Performance Bank Guarantees (PBG)/Performance Bond (as required) to STC.
- ii. STC would quote the rates to Central/State Government Department/Purchase Organisation on the basis of rates offered by the Millers/Supplier to STC after adding Trading Margin of STC. The amount of trading margin would be decided by STC at their sole discretion and the same shall not be contested by the Millers/Supplier. The basic terms of order received by STC from Customer shall mutatis mutandis apply in the back-to- back contract to be finalized between STC and the Millers/Supplier. The payment to Millers/Supplier shall be only released against supply of goods and receipt of payment by STC from the respective Central/State Government Department/ Purchase Organisation.
- iii. It is to be expressly understood and agreed by the prospective Millers/Supplier that STC shall be making the purchases on behalf of its end Customers i.e. Central/State Govt. Department/ Purchase Organisation based on their specific indents. Accordingly in case any deductions

are made from the bills of STC by its Central/State Govt. Department/ Purchase Organisation on account of deviations in the specifications, pilferage or due to short-landing at unload destination point amount will be released to Millers/Supplier after deduction of STC's trade margin & bank charges if any to the extent of amount received from customers after such deduction. In case of shortage, necessary debit/credit note to be issued by Millers/Supplier and STC.

2. Pre-qualification criteria for selection of prospective Producer Millers/Supplier(s) - Documents to be submitted:
  - i. Millers/Supplier should have a minimum experience of three (03) years of supplying the said item(s) i.e. of Maize, DORB, Rice Polish, Common Salt, Calcite Powder, Maize Bran, Jowar, Wheat, Barley, Ragi, Broken Rice, Wheat Bran, Wheat Flakes, Gram Chuni, Tur Chuni, De-oiled Cakes, (i.e Rice Bran, Cocunut, Palm Kernal Cake, Sunflower, Rapeseed, Cottonseed, Shea or any other de oiled cakes) and is required to produce documentary evidence for same. (Annexure I)
  - ii. Millers/Supplier should have a valid PAN No., TIN No., CST No. and valid Trade License & FSSAI License copies of same to be submitted.
  - iii. Millers/Supplier shall have to submit the copies of Income Tax Return filed and audited P&L, A/C & Balance Sheet of the company for the last three years attested by authorised representative.
  - iv. The Millers/Supplier is required to submit latest solvency certificate from its regular bankers amounting to Rs 5 Crores.
  - v. A non refundable fee of Rs.5,000/- in the form of a demand draft favouring "The State Trading Corporation of India Ltd." Payable at Bangalore must be submitted as processing charges which is non refundable. The processing fee shall not be exempted for any applicant.
  - vi. The prospective Supplier shall submit a satisfactory Credit Rating Report not more than six month old as on submission of interest from any of the following International Credit Rating agencies for direct submission to STC by the concerned agency in a sealed cover :

Dun & Bradstreet  
Moody's  
Standard & Poor

In case the applicant is not having Credit Rating Report from above agencies, the applicant may request the STC to obtain credit rating. A separate application requesting STC to obtain credit rating shall be attached in place of Sealed Credit Rating Report for this request.

Applicant has to submit necessary charges, which will be intimated after receiving such request.

- vii. The Millers/Supplier shall clearly mention the plant's production capacity on per month & per annum basis for the item, for which the EOI is being submitted. The Millers/Supplier shall also furnish information on the production undertaken, on actual basis in the stated plant(s).
- viii. The Millers/Supplier should have warehouse facilities for maintaining the stock, packing of item(s) in order to ensure smooth & uninterrupted supplies.
- ix. As the items, i.e of Maize, DORB, Rice Polish, Common Salt, Calcite Powder, Maize Bran, Jowar, Wheat, Barley, Ragi, Broken Rice, Wheat Bran, Wheat Flakes, Gram Chuni, Tur Chuni, De-oiled Cakes, (i.e Rice Bran, Coconut, Palm Kernal Cake, Sunflower, Rapeseed, Cottonseed, Shea or any other de oiled cakes) shall be procured for human/animal consumption, the goods should either be approved by the customer/purchasing organization or certified by the applicable Government Agencies viz., FPO, FSSAI, AGMARK, HACCP, etc., and quality to be strictly in compliance of Prevention of Food Adulteration Rules, 1955, as amended from time to time.
- x. The Millers/Suppliers can also be asked to furnish additional information / confirmation in connection with verification of the documents submitted by the Millers/Supplier, if deemed necessary.
- xi. The above terms and conditions shall have to be considered by the Millers/Supplier in totality and the EOI containing incomplete documents & not complying with the above conditions shall be summarily rejected.
- xii. The applicant shall keep STC and its Directors, officers, etc indemnified and harmless at all times against any losses, claims, liabilities, proceedings, damages etc from the STC's Associate buyer/customers/tendering authorities or otherwise arising out of indented transactions or in connection with any of the terms and conditions of this EOI and subsequent agreements, if any.
- xiii. Millers/Supplier(s) shall also submit a self certificate/ undertaking issued by the owner/ proprietor of the company certifying that they have not been debarred/ blacklisted for doing business by Govt. agencies/ State agencies/ STC as on date. The Millers/Supplier shall have to submit an UNDERTAKING to this effect at the time of application for prequalification under this EOI as well as while participating in the subsequent Tender (Annexure II). In case of submission of false declaration (found at any stage), such Millers/Supplier shall be disqualified forthwith.

- xiv. Details submitted by parties shall be examined in line with above mentioned criteria. The above terms and conditions shall be considered in totality and applications received without documents complying with the above conditions shall be summarily rejected.
- xv. The Millers/Supplier shall possess all required licenses for manufacturing/ trading activities for items which it intends to supply.
- xvi. Millers/Supplier shall undertake to abide by the statutory requirements of the Indian Government from time to time covering this EOI.
- xvii. STC reserves the right to accept or reject any/ all applications and cancel the EOI process at any time, without assigning any reasons thereof.
3. Submission of Expression of interest:
- i. Prospective Millers/Supplier may download Expression of Interest document from our website: [www.stclimited.co.in](http://www.stclimited.co.in) under advertisement and notification section and can also obtain a copy of same from The State Trading Corporation Of India Ltd., “STATE TRADING CENTRE”, 6th Floor, 7/A Nandini Layout, Bangalore – 560 096 during office hours on any working day till one day prior to the opening of Expression of Interest and shall submit Expression of Interest documents in original downloaded form, **duly signed and stamped at each page as token of acceptance of all terms and conditions.** Expression of Interest received over Fax/Email or copy of the Expression of Interest shall be summarily rejected.
  - ii. The Expression of interest must contain the name, designation and place of Business of the person with Phone and Fax Nos. of persons making the expression of interest and must carry the seal of the Prospective Millers/Supplier with his usual signature.
  - iii. The President, Secretary or any other person or persons authorized to bind the corporation/company in the matter must sign expression of interests by corporations/companies with the legal name of the Corporations/ Companies.
  - iv. The Millers/Supplier should submit their supporting documents such as Company Brochure, Audited Financial Documents from the last three financial years, details of installed capacity & brief manufacturing process (wherever applicable), ISO/ FSSAI License, Trade Licenses, IEC number (in case of Exporter) or other accreditation certificates (if any), Registration certificates with various tax authorities or Government Departments, etc.
  - v. Each page has to be numbered consecutively and signed with company seal. Index showing documents submitted with page nos. shall also be submitted.

- vi. Millers/Supplier shall undertake to abide by the logistical requirement, if any, of Central/State departments/ Undertakings for supply of item(s) at their designated depots/ distribution centres.
  - vii. The selected Millers/Supplier(s) shall ensure compliance with all the Government regulations/ conventions/ policies/ guidelines/ orders etc. in force related to any or all of the related activities.
  - viii. Based on specifications and requirement of the STC's buyer/customer or tendering authority, STC shall invite limited e-tenders from amongst the empanelled suppliers. Applicant shall have all necessary set-ups like digital signature etc, for submitting offers.
4. The said EOI will be floated for period of 1 year i.e till 21.11.2017. Documentation, Registration and Clarification can be sought till 21.11.2017.
  5. Place for submission of Expression of Interest:
    - i. The Expression of Interest should be addressed to Branch Manager, The STC of India Ltd., "STATE TRADING CENTRE", 6th Floor, 7/A Nandini Layout, Bangalore – 560 096 along with duly filled in enclosed Annexure-I & requisite enclosures in a sealed envelope and should be put in the Box placed on the reception of STC, Bangalore before the due date and time. The cover should also be super-scribed with the EOI No. and Date, Item Description and the date of EOI Opening.
    - ii. Name of the contact persons for clarification: Ashish M (Dy Manager-Marketing), 080-23198802.
  6. General Terms & Conditions:
    - i. STC reserves the right to accept or reject any offer of Expression of Interest without assigning any reasons whatsoever.
    - ii. Final selection of Millers/Supplier, for each/ all of the stated items, from the EOIs received will be done at the discretion of STC and the decision of STC shall be final and binding on all the participating parties.
    - iii. The Millers/Supplier may clearly note that terms and conditions enumerated in this EOI are only illustrative and not exhaustive. The chosen Millers/Supplier will have to enter into agreements/ contracts as devised by STC to fully protect STC's overall interests and also the interests of the prospective customers.
    - iv. The prospective Millers/Supplier can also be asked to furnish additional information/ confirmation in connection with verification of the documents submitted by the Millers/Supplier, if deemed necessary.

- v. All details and terms and conditions of this document shall have to be considered by the prospective Millers/Supplier in totality and the expression of interest containing incomplete documents & not complying with the above conditions are liable to be rejected.
  - vi. Empanelment of Millers/Supplier doesn't entail any commitment from STC for contracts with them during validity of the empanelment.
  - vii. Any further corrigendum to the EOI documents will be uploaded by STC only on STC's website.
7. Ownership of EOI Documents and information therein (all Expression of Interest documents) will become the property of STC upon submission.
  8. No Contractual Obligation: STC shall not be bound contractually or in any other way to any prospective Millers/Supplier to this Expression of Interest. STC is not liable for any costs of compensation in relation to the consideration of this Expression of Interest or any Expression of Interest, incurred by the prospective Millers/Supplier to this Expression of Interest whether or not STC terminates, varies, or suspends the Expression of Interest process or takes any other action permitted under this Expression of Interest, including consideration of concepts proposed in future developments.
  9. Short listing of associate Millers/Suppliers: Prospective Millers/Supplier who qualifies as Associate Millers/Suppliers to STC would be individually notified after the evaluation process is complete. The validity of EOIs received shall be initially for a period of two years from the date of acceptance by STC, which may be renewed on the basis of performance of the party, at the sole discretion of STC.
  10. Disclaimer: The issue of this document does not in any way commit or otherwise obliges STC to proceed with all or any part of an EOI process. The EOI Request is not the subject of any process contract or any contractual obligations between STC and prospective Millers/Supplier. STC may, at its absolute discretion, elect to abandon any part or whole of the process without giving prior notice to the prospective Millers/Suppliers.



## ANNEXURE - I

## FORMAT (TO BE FILLED UP) BY PROSPECTIVE ASSOCIATE MILLERS/SUPPLIERS

1.	Item(s) for which empanelment is sought				
2.	Annual Supplying Capacity				
3.	Quantity supplied (Documentary proof to be enclosed)	Within India (Domestic)		Outside India (Exports)	
		Quantity supplied (in MT)	Value (In INR )	Quantity supplied (in MT)	Value (In INR )
		In the year 2013-14			
		In the year 2014-15			
	In the year 2015-16				
4.	a. Name & Address of the Millers/Supplier				
	b. Year of Establishment				
	c. Please specify whether you are: Producer or Millers/Supplier				
	d. Name of contact person(s)				
	e. Telephone no. (s)	Landline:-	Mobile:-		
	f. Fax no. (s)				
	g. E-mail address (s)				
5.	Documents check-list:				
	a. Company Brochure	Enclosed		Not Enclosed	
	b. Audited P&L a/c. and Balance Sheets of last three years	Enclosed		Not Enclosed	
	c. FSSAI/ISO/Agmark or other accreditation certificates (if any)	Enclosed		Not Enclosed	
	d. Income Tax Registration certificates indicating PAN/TAN no.	Enclosed		Not Enclosed	
	e. Sales tax registration indicating CST/TIN no.	Enclosed		Not Enclosed	
	f. IEC no. and EPC reg. details in case of exporter certificates	Enclosed		Not Enclosed	
	g. Bank Reference certificate and solvency certificate	Enclosed		Not Enclosed	
	h. Credit rating agency report (if any)	Enclosed		Not Enclosed	
	i. Copies of Purchase orders/ Performance Certificates in support of S.No. 1. above	Enclosed		Not Enclosed	
	j. Acceptance of all terms & conditions specified in EOI	Enclosed		Not Enclosed	
6.	Has the company been black listed/	YES		NO	

	banned by any Government Undertaking from participating in any supply tender(s)		
7.	Whether blacklisted/ banned on the date of application	YES	NO
8.	Demand draft for INR 5,000/- towards non refundable processing fee	Enclosed	Not Enclosed
9.	Client-wise details of supplies made during last three years, both in terms of volume and value		
10.	Any other document, as asked for in the EOI		

## If more space is required, please use extra sheets of paper

This is to certify that the above information is true and we confirm that all information given in the Expression of Interest are correct and if at any point of time the information is found to be incorrect our EOI will be liable for rejection by STC.

Signature:

Date:

Name & Designation:

Place:

Company Seal:

**(ON COMPANY'S LETTER HEAD)**

To,  
The State Trading Corporation of India Ltd,  
STC TRADE CENTRE  
7/A Nandini Layout  
Bangalore-560 096

**SUBJECT: UNDERTAKING**

DATE\_\_\_\_\_

Dear Sir,

We, \_\_\_\_\_(**Name of the Organization**), hereby confirm and acknowledge that we have not been blacklisted/banned/barred for participation in Tender by Government of India or by any Government Undertaking in India for supply of {.....commodities to be filled by applicant for which empanelment is solicited.....}.

Thanking You

Yours faithfully

Name and Signature of the Authorized Person