

**THE STATE TRADING CORPORATION OF INDIA LTD.**  
**(A GOVT. OF INDIA ENTERPRISE UNDER MINISTRY OF COMMERCE & INDUSTRY)**  
**5<sup>th</sup> FLOOR, MOGULS COURT, BASHEERBAGH, HYDERABAD – 500001, INDIA**  
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**EXPRESSION OF INTEREST (EOI) NO. STC/HYD/SLAG/EOI/2016-17/01 Dated 15.02.2017**

**NOTICE FOR EMPANELMENT OF BACK UP ASSOCIATES/BUYERS FOR PROCUREMENT OF ALL TYPES OF SLAG THROUGH EAUCTIONS.**

**1. ABOUT US**

THE STATE TRADING CORPORATION OF INDIA LIMITED (STC), incorporated under the Companies Act, 1956 having its Registered office at Jawahar Vyapar Bhawan, Tolstoy Marg, New Delhi–110 001 and Branch office at 5<sup>th</sup> Floor, Moguls Court, Basheerbagh, Hyderabad - 500001, is a Government of India Enterprise under the administrative control of Ministry of Commerce & Industry, Government of India. STC is a premier international trading organization of India with experience of handling international and domestic trading business of various kinds of products and commodities for over five decades.

STC has a strong nation-wide presence with offices covering all the major port towns in India with deployment of highly skilled and experienced manpower across the country to provide quick and quality services to its clientele. During the year 2015-16, STC has achieved approx. turnover of Rs. 10,800 Crore. STC has been supplying various commodities in domestic/international market for past many years to Government of India and various State Government Departments & Central/State Government Undertakings and private organizations for their own consumption.

STC, hereby, intends empanel backup Associates/Buyers for procurement all types of SLAGs through eAuction.

**2. SCOPE OF WORK:**

STC hereby invites EOI from prospective backup Associates/Buyers for procurement of SLAG through eAuctions.

STC shall participate in eAuctions for procurement of SLAG with backup Associates/Buyers by adding STC's Trading Margin. Amount of Trading Margin would be decided by STC at their sole discretion and same shall not be contested by Prospective Buyers.

It shall be expressly agreed by prospective Associates/Buyers that STC shall procure SLAG with backup Associate as and when eAuction is called for.

### **3. PRE-QUALIFICATION CRITERIA FOR SELECTION OF COMMISSION AGENT (ARHATIYA):**

i. Interested Associates/buyers should have a minimum experience of 03 (three) years dealing with any type(s) of SLAG and is required to produce the documentary evidence for the same.

ii. Applicants should have a valid PAN No., TIN No., CST No., Service Tax No. and other regulatory licenses and/or permissions issued by Competent Authority(s) and enclose self-attested copies of the same with the EOI and also produce original of all those documents whenever required by STC.

iii. Applicants to submit copies of Income Tax Return filed and Audited P&L Accounts & Balance Sheets of the company for the last three financial years duly attested/certified by a Chartered Accountant.

iv. Applicants should submit latest Credit Rating Report of their company issued by Dun & Bradstreet (D&B). The Credit Rating Report should be not more than 6 months-old as on date of EOI publishing. In case such report is not available with Associate/Buyer, Demand Draft of Rs. 7,000/- in favour of "The State Trading Corporation of India Limited" payable at Hyderabad to be submitted by prospective Associate/Buyer for obtaining said report by STC.

v. Applicants shall also submit a self-certificate/undertaking on their company's letterhead issued by the owner/proprietor of the company certifying that company or its sister concern or any unit/partnership firms have not been debarred/blacklisted for doing business by Central & State Government Department/Undertakings/ Purchase Organizations or STC in the past and also as on date. The buyer shall have to submit an UNDERTAKING to this effect at the time of application for prequalification under this EOI as well as while participating in the subsequent Auctions of prospective Organizations. In case of submission of false declaration (found at any stage), such buyer shall be disqualified forthwith.

vi. Applicants to submit complete set of Expression of Interest (EOI) document along with Annexures duly signed and stamped at each page as a token of acceptance of all terms and conditions of EOI.

vii. STC reserves the right to accept or reject any/all applications and cancel the EOI process at any time, without assigning any reasons thereof.

### **4. SUBMISSION OF EXPRESSION OF INTEREST:**

i. The EOI must be submitted in the prescribed format as per Annexure-I along with all the required documents (mentioned at Clause No. 3 and Annexure-I of EOI) in a sealed envelope super-subscribing Name & Address of the Applicant, EOI No. The Envelopes are to be addressed to Branch Manager and should be submitted by Hand or by courier at STC Hyderabad Branch. Applications received by Fax or E-mail will not be entertained.

ii. Complete set of EOI documents duly signed & stamped by the authorized signatory of the company must be submitted along with EOI.

iii. The person signing the EOI must be authorized by the owner(s) in case of proprietorship/partnership firm and Board of Directors in case of private and public limited Company(s). In this regard, Authorization letter (in case of proprietorship/partnership firm) and Board Resolution (in case of private and public limited Company) in favour of person signing the EOI, duly signed & stamped by the owner/board of director(s) of the company, must be submitted along with EOI.

iv. No press advertisement shall be issued for the Updating/ Corrigendum/ Addendum. Prospective bidders are therefore advised to regularly visit [www.stclimited.co.in](http://www.stclimited.co.in), to update themselves.

#### **5. LAST DATE/TIME FOR SUBMISSION OF EXPRESSION OF INTEREST:**

The last date and time for submission of the Expression of Interest is 01 (one) year from the date of issuance. Any EOI received after the due date and time would be treated as not received.

#### **6. GENERAL TERMS & CONDITIONS:**

i. Final selection of Back up Associates/Buyers from the EOI received will be done at the discretion of STC and the decision of STC shall be final and binding on all the participating parties.

ii. Details submitted by the parties shall be examined in line with criteria mentioned at Clause No. 3. All the terms and conditions shall be considered in totality and applications received without documents complying with the above conditions shall be summarily rejected.

iii. STC reserves the right to accept or reject any offer of Expression of Interest without assigning any reasons what so ever.

iv. Applicants can also be asked to furnish additional information/confirmation in connection with verification of the documents submitted by them, if deemed necessary.

v. STC do not guarantee any confirmed business to the applicants against this EOI.

vi. If at any stage it is found that the documents submitted by the applicant or their claims are false, then the offer of the EOI will be rejected and/ or the agreement/contract will be terminated.

#### **7. OWNERSHIP OF EOI DOCUMENTS**

Ownership of EOI documents and information therein (all Expression of Interest documents) will become the property of STC upon submission. Where the interested buyers/applicants believe that information provided in response to this EOI is, or should be kept confidential; or disclosure of this information would unreasonably affect their business affairs, notice is to be

given at the time of delivery of the information or documents by clearly marking such information 'CONFIDENTIAL'. In so far as is practicable STC will give effect to the interested buyers stated wishes, and requests for access to such information will be determined under the RTI Act.

#### **8. NO CONTRACTUAL OBLIGATION:**

STC is not bound contractually or in any other way to any agency to this Expression of Interest. STC is not liable for any costs of compensation in relation to the consideration of this Expression of Interest or any Expression of Interest, incurred by the prospective applicants to this Expression of Interest whether or not STC terminates, varies, or suspends the Expression of Interest process or takes any other action permitted under this Expression of Interest, including consideration of concepts proposed in future developments.

#### **9. SHORT LISTING OF BACKUP ASSOCIATE/BUYER:**

Applicants who qualify as backup Associates/Buyer to STC would be individually notified after the evaluation process is complete. The validity of Associateship agreement (on the basis of EOI's received) shall be initially for a period 02 (two) years from the date of acceptance by STC, which may be renewed on the basis of performance of the party, at the sole discretion of STC.

#### **10. DISCLAIMER:**

The issue of this document does not in any way commit or otherwise obliges STC to proceed with all or any part of an EOI process. The EOI request is not the subject of any process contract or any contractual obligations between STC and prospective Associate. STC may, at its absolute discretion, elect to abandon any part or whole of the process without giving prior notice to the prospective suppliers.

**ANNEXURE-I**

(APPLICATION FORM TO BE FILLED UP BY APPLICANT ON COMPANY'S LETTERHEAD)

To,  
The Branch Manager,  
The State Trading Corporation of India Limited,  
5th Floor, Moguls Court, Basheerbagh,  
Hyderabad – 500001, India.

Dear Sir,

With reference to your Expression of Interest (EOI) No. STC/HYD/EOI/SLAG/2016-17 dated 10.02.2017 inviting applications for empanelment of backup Associates/Buyers for procurement of all type(s) of SLAG, we hereby submit our application for your consideration as under: -

1.	NAME OF THE APPLICANT	
	COMPLETE ADDRESS FOR CORRESPONDENCE	
	PLACE OF REGISTRATION	
	PRINCIPAL PLACE OF BUSINESS	
	YEAR OF ESTABLISHMENT	
	NAME OF CONTACT PERSON(S)	
	PHONE NO(S).	
	MOBILE NO(S)	
	FAX NO (S)	
	EMAIL ADDRESS(S)	
2.	NAME OF ITEM(S) (for which empanelment is requested)	
3.	Annual Capacity of the Firm	

4.	Details of clients from where the procurement is done in the last 3 years, both in terms of Volume and Value have been completed (**)	
5.	Copies of the Order in support of Clause 4. (above)	Attached/ Not Attached
6.	Copies of PAN Card/TIN/CST Registration No., other regulatory licenses/permissions etc.	Attached/ Not Attached
7.	Copies of Income Tax Returns for last three financial years.	Attached/ Not Attached
8.	Audited P&L Accounts & Balance sheets for last three financial years duly attested by Chartered Accountant.	Attached/ Not Attached
9.	Solvency Certificate Issued by Bank	Attached/ Not Attached
10.	Latest D&B Credit Rating Report	Attached/ Not Attached
11.	Demand Draft of Rs. 7000/- for obtaining D&B Report, if latest D&B Credit Rating Report is not available.	Attached/ Not Attached
12.	Copies of Certificate of Registration, Article of Association, Memorandum of Association/ Partnership deed of the Firm.	Attached/ Not Attached
13.	Registration certificates with various Tax Authorities or Government Departments, Manufacturing License, etc. (If any)	Attached/ Not Attached
14.	Had the applicant company been Black listed/ banned by any Government Undertaking/ Department from participating in any tenders/EOI in the past.	Yes/No
15.	Undertaking on Non-Judicial Stamp Paper of Rs. 100/- (Rupees Hundred) to the effect the proprietorship/ partnership Firm and Company is not debarred/ black listed by any Government Department/ undertaking as on date and breach of such undertaking is liable for penal actions.	Attached/ Not Attached
16.	Duly signed & stamped EOI document as a token of acceptance of all terms and conditions.	Accepted/ Not Accepted
17.	Accreditation certificates (if any)	Accepted/ Not Accepted
18.	Any other supporting document such as Company Brochure, etc	Accepted/ Not Accepted
19.	Banking details of Associate/Buyer viz. Name of Bank, Branch address, A/c No., Type of Account, SWIFT Code, IFS Code No., MICR Code, Name of Contact Officer of the Bank along with Designation and contact details.	
20.	Any other document, as asked for in the EOI.	

(\*\*) Please use extra sheet, if more space is required.

Certified that the above information is true and we confirm that all information given in the Expression of Interest are correct and if at any point of time the information is found to be incorrect our EOI will be liable for rejection by STC.

Date:

Place:

Signatures:

Name & Designation:

Company Seal