

## Highlights: Ten Years at a Glance

(₹ in Crore)

PARTICULARS	2016-17	2015-16	2014-15	2013-14	2012-13	2011-12	2010-11	2009-10	2008-09	2007-08
<b>Operating Results</b>										
<b>Sales</b>										
Exports	788.86	1110.47	1884.27	1,781.02	1,563.49	344.32	491.93	1,503.79	2,131.88	4,002.06
Imports	6381.69	8735.29	12041.81	13,545.80	17,015.28	29,961.20	18,938.22	19,049.10	16,315.54	10,773.24
Domestic	581.61	633.40	471.13	47.16	119.73	138.78	554.69	955.76	1,338.42	998.82
<b>Total</b>	<b>7752.16</b>	<b>10479.16</b>	<b>14397.21</b>	<b>15,373.98</b>	<b>18,698.50</b>	<b>30,444.30</b>	<b>19,984.84</b>	<b>21,508.65</b>	<b>19,785.84</b>	<b>15,774.12</b>
<b>Profits</b>										
Trading	35.03	33.11	101.64	182.84	118.53	89.73	177.87	144.55	113.06	194.25
Before tax	(148.37)	22.70	31.40	(492.38)	14.42	17.80	79.63	170.93	144.87	176.51
After tax	(165.54)	17.86	26.19	(492.20)	17.95	16.47	56.43	106.95	78.51	124.45
Overheads ( Note 1)	134.66	134.61	131.76	159.87	134.04	126.29	145.52	131.73	149.31	100.21
Interest Outgo (Net)	(78.23)	(75.31)	(55.74)	(30.04)	(69.88)	(69.57)	18.43	(137.70)	(184.30)	(73.13)
Dividend	-	-	-	-	12.00	12.00	18.00	28.50	28.50	28.50
<b>Net Worth</b>										
Share Capital	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00	60.00
Reserves	831.25	996.79	978.92	37.73	529.93	621.98	619.46	583.94	510.29	464.89
Less : Revaluation Reserve	872.05	884.62	897.51							
<b>Total</b>	<b>19.20</b>	<b>172.17</b>	<b>141.41</b>	<b>97.73</b>	<b>589.93</b>	<b>681.98</b>	<b>679.46</b>	<b>643.94</b>	<b>570.29</b>	<b>524.89</b>
Bank Borrowings	1,657.08	1439.44	1304.14	1,287.80	1,505.39	2,030.32	1,549.09	2,467.85	2,377.32	1,098.66
<b>Working Capital ( Note 2)</b>										
Inventories	39.70	0.42	5.50	0.97	43.50	543.71	1,313.75	567.01	1,463.74	647.62
Trade Receivables	2,112.49	2640.98	2425.25	1,968.44	2,289.11	3,454.85	4,507.94	6,610.96	5,558.53	5,783.80
Other (Net)	(1,988.23)	(2,477.75)	(2,108.23)	(1,841.76)	(2,111.53)	(3,826.51)	(3,718.43)	(4,197.57)	(4,176.51)	(4,983.23)
<b>Total</b>	<b>163.96</b>	<b>163.65</b>	<b>322.52</b>	<b>127.65</b>	<b>221.08</b>	<b>172.05</b>	<b>2,103.26</b>	<b>2,980.40</b>	<b>2,845.76</b>	<b>1,448.19</b>
Capital Employed	891.25	1056.78	1038.71	97.42	589.62	681.67	676.43	640.91	567.25	434.17
<b>Significant Ratios</b>										
Trading Profit : Sales (%)	0.45	0.32	0.71	1.19	0.63	0.29	0.89	0.67	0.57	1.23
Profit Before Tax : Sales (%)	(1.91)	0.22	0.22	(3.20)	0.08	0.06	0.40	0.79	0.73	1.12
Profit Before Tax : Networth (%)	(772.76)	13.18	22.20	(503.82)	2.44	2.61	11.72	26.54	25.40	33.63
Sales : Capital Employed (Times)	8.70	9.92	13.86	157.81	31.71	44.66	29.54	33.56	34.88	36.33
Inventories : Sales (%)	0.51	0.00	0.04	0.01	0.23	1.79	6.57	2.64	7.40	4.11
Trade Receivables : Sales (%)	27.25	25.20	16.85	12.80	12.24	11.35	22.56	30.74	28.09	36.67
Overheads : Sales (%)	1.74	1.28	0.92	1.04	0.72	0.41	0.73	0.61	0.75	0.64

Note 1 : Overheads excludes Rent related expenditure from 2011-12 onwards

Note 2 : Excludes Non Current Items from 2011-12 onwards